

## General background

- Can you walk me through your resume?
- How would your friends describe you?

## General questions

- Who you admire as a leader and why?
- What makes a good leader?

## Undergraduate education

- How was your undergraduate experience? Is there anything you would do differently?
- I noticed that you went to X school and Y school on study abroad. How did you make those choices?
- Can you tell me how you decided on a major?

## Professional experience

### Current position

- What is the most rewarding part of your job?
- What has surprised you most about your job?
- What is the most challenging part of your job?
- What do you like about your job?
- What do you dislike about your job?
- Can you describe what you do in your job day-to-day?

### Career progression

- Why did you choose X career path and Y company?
- How has your job impacted your career goals?
- Why did you leave X company to take a job at Y company?
- (If in a post-MBA role) Why do you need an MBA if you're already in X role?

### Leadership skills

- Can you provide me with an example showing your leadership?
- Define leadership success and failure.
- Describe a situation when you were leader and things went badly. Explain what you learned from this.
- What are the qualities of a good leader?
- How has your leadership style evolved?
- What was a situation where you had to motivate a group?

- What was the biggest challenge you handled as manager?

## Teamwork

- Describe a scenario where you worked on a team and one of the team members was not pulling her weight. What did you do?
- How did you deal with a member of your team who was a troublemaker?
- Tell me about a difficult interaction you had with someone. What happened?
- Tell me about a time when you helped out a colleague.
- Tell me about a time when your team failed. What did you learn from the failure?
- Tell me how you would manage a team conflict within a professional setting.
- What role do you play on a team?

## Handling adversity

- What was your toughest professional decision?
- Give me an example of a time you were criticized.
- How do you handle stressful and tense situations?
- What has been your biggest disappointment?
- Tell me about a time when your ethics were challenged and how you responded.
- What is a challenge you had at work and how did you overcome the challenge?

## Fit/personality

- Give me 3 adjectives that describe you.
- How would your coworkers describe you?
- What are your greatest strengths?
- What drives you? What makes you get up in the morning each day?
- What has been your greatest achievement to date?
- How are you different than other X (people in the same function / industry as you)?
- Why should we pick you vs. other people in X (people in the same function / industry as you)?
- What is your greatest fault?

## Business school

### Commitment/contribution to community

- Discuss your community involvement.
- How will you contribute to our program?
- What is something unique about you that you can contribute to our school?

## Career plans/goals

- Why do you want to get an MBA? Why now?
- If you already have a degree in business, finance, etc., why do you need an MBA?
- Can you accomplish your long-term goals without an MBA?
- What are your short-term and long-term goals?
- What is your Plan B if you do not get accepted into business school?

## School-specific info/likelihood to attend

- What classes are you excited about?
- What do you expect from classes at our school?
- Why is our teaching method compelling to you?
- What other schools have you applied to?
- What would you find most difficult coming here?
- Which is your top priority school?
- Will you attend our school if you are accepted?

## Fit/personality

- What else would you like the Admissions Committee to know about you?
- Who would you want to sit next to in your first-year class?
- What characteristics are you looking forward to most amongst classmates?
- Name a weakness in your application.
- Why should you be admitted?

## Extracurricular activities / life

- What would you do if you had more time?
- How do you find the time to do all that you do?
- How do you keep yourself informed? What do you read? Watch?
- What motivates you to get out of bed every morning?
- What are your plans before business school?

## Macro questions

- What would people find most surprising about you?
- Who do you know that is “larger than life”?